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# LEWIS BROWN

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## PROFESSIONAL SUMMARY

Goal-oriented individual with a pleasant personality and a tenacity that knows no restrictions. A multitasking Physician Liaison considered highly ambitious, willing to meet or exceed monthly quotas and capable of maximizing brand awareness.

Team Leader with 10 years experience. Areas of expertise include SAP..

Experienced Team Leader professional with strong leadership and relationship-building skills.

## SKILLS

### Team leadership

- Self-motivated
- Strong verbal communication
- Conflict resolution

## WORK HISTORY

**Team Leader**, 09/1999 to Current

**Yazaki North America Inc** – Lexington, KY

- Coached team members in daily operations and techniques, providing feedback and encouraging them to reach their daily quota.
- Established open and professional relationships with team members which helped resolve issues and conflicts quickly.
- Stocked and replenished merchandise according to store merchandising layouts.
- Coached team members in customer service techniques, providing feedback and encouraging them to reach their highest sales potential.
- Operated PC and RF-based computer systems with a high level of accuracy.
- Conducted monthly inventories of materials on the work floor.
- Coordinated with freight forwarders to expedite international shipments.

- Sorted cargo before loading and unloading.
- Operated forklifts and other heavy machinery safely.
- Enforced the on-time shipment of products to create exceptional customer experiences.
- Picked products for specific routes according to pick sheets.
- Monitored department performance data to identify and avoid potential risks.
- Moved freight, stock and other materials to and from storage and production areas and loading docks.
- Ensured network, system and data availability and integrity through preventative maintenance and upgrades.
- Completed inventory cycle counts as needed.
- Located proper slots on storage racks and set pallets in place with forklift.

## EDUCATION

**High School Diploma:** English, 1993

**Bryan Station High School** - Lexington, KY